CHAPTER 346

GUARANTEE OF LOANS (TOURISM DEVELOPMENT)

GUARANTEE OF LOANS (TOURISM DEVELOPMENT) REGULATIONS, 1998

SI 60/1998

(SECTION 20)

[Commencement 1st October, 1998]

1. These Regulations may be cited as the Guarantee Citation. of Loans (Tourism Development) Regulations, 1998.

2. In these Regulations —

Interpretation.

"prime rate" means —

- (a) the rate set by commercial banks in The Bahamas in conjunction with the Central Bank of The Bahamas for lending to prime customers; or
- (b) where there is no such rate set, the rate charged by the Royal Bank of Canada for lending to its prime customers.
- "project cost" includes working capital, the cost of any building, plant, furniture or equipment, stamp tax, legal and recording fees, insurance fees, interest on advances, premium fee and other costs, (excluding any administrative fee) related to the project in respect of which the loan is sought.
- 3. An approved lender who is prepared to make a guaranteed loan to a borrower shall submit to the Minister a copy of the borrower's loan proposal in the form GLTD-100, the application for a guaranteed loan in the form GLTD-200 and a Request for Undertaking-to-Guarantee in the form GLTD-300 specified in the First Schedule.

Submission of application.

4. The rate of interest chargeable by an approved lender and payable by a borrower on any loan where the loan —

Interest rate on guaranteed loan.

- (a) is for a period of up to ten years the interest shall be at a rate not exceeding the prime rate plus two per centum;
- (b) is for a period of more than ten years, the interest shall be at a rate not exceeding the prime rate plus two and one half per centum.

Consideration of application by Minister.

5. If the Minister approves the application with or without an amendment, an Undertaking-to-Guarantee shall be issued to the approved lender in the form GLTD — 400 specified in the First Schedule.

Return of application and loan proposal.

6. Where an application has been refused or withdrawn, the Minister shall return to the approved lender the application for a guaranteed loan referred to in regulation 3 and the loan proposal.

Inspection of business premises.

7. Where an approved lender has agreed to make a loan to a borrower for the commencement or expansion of an existing hotel resort or a new hotel resort, the business premises may be inspected by the Minister.

Lender to search title.

8. The approved lender shall be responsible for the investigation of the title of any property, the making of the loan, the taking of security therefor, and for all things reasonably necessary to protect the security, in accordance with normal mortgage practice.

Defects in title.

9. If prior to granting a guaranteed loan, an approved lender discovers a defect in the title to the property used to secure the loan, he may request the approval of the Minister to accept such defect and the Minister may accept such defect if he is satisfied that the defect will not materially affect the realisation of the security.

No discount of commission.

10. An approved loan shall be made at not less than par by the approved lender to the borrower, and the borrower shall not be subjected to a charge in the nature of a discount or commission.

Request for issue of guaranteed loan policy.

11. When the approved loan has been made to the borrower, the approved lender shall forward to the Minister a Request for a guaranteed loan policy in the form GLTD-500 specified in the First Schedule, together

with a remittance in the amount of the premium payment within ninety days after the last advance to the borrower by the approved lender, and except reasons are given in writing for any further delay, the undertaking-to-guarantee may be cancelled.

12. (1) On receipt of such form and fee as is mentioned in regulation 11, the Minister shall issue to the approved lender a guaranteed loan policy in the from GLTD-600 specified in the First Schedule.

Issue of loan guaranteed loan policy.

- (2) When the guaranteed loan policy has been issued by the Minister under paragraph (1), the approved lender may lodge the mortgage deed duly executed in connection with the approved loan with the Minister who shall thereupon stamp the same with an official stamp bearing the words "Guaranteed by the Government of the Commonwealth of The Bahamas" and return it to the approved lender.
- **13.** The monthly instalment to be paid by the borrower shall be sufficient —

Monthly instalment.

- (a) to amortize the principal and interest of the approved loan in accordance with the terms and conditions of the loan:
- (b) to provide an amount equal to one-twelfth of the annual charges in respect of the insurance required by section 9(g) of the Act.
- 14. Where during the term of a guaranteed loan, prepayment of the principal is made by the borrower, the approved Lender may waive the interest charges payable in lieu of any notice provided in the mortgage securing the guaranteed loan.

Prepayment of principal.

15. Except as provided in regulation 14, an approved lender shall not alter the terms of prepayment of a guaranteed loan without the prior written approval of the Minister nor permit any derogation in the rights of the approved lender against any mortgaged premises by way of postponement, partial discharge or otherwise without the approval of the Minister.

Term of prepayment not to be altered.

16. An approved lender shall not, without prior written approval of the Minister, release any collateral, security or personal covenant taken as further security for a guaranteed loan which was subject to the taking of such further security.

Collateral or security not to be released without approval of Minister. Notice of amount outstanding on loans.

- 17. (1) Within sixty days after the end of each quarter, March, June, September and December of each year, the approved lender shall deliver to the Minister a list of all loans administered by the approved lender for which a premium payment has been remitted to the Minister for that period and the amount outstanding in respect of each loan in Part I of form GLTD-700 specified in the First Schedule and a list of all loans thirty days or more past due in Part II of form GLTD-700 specified in the First Schedule.
- (2) In addition to paragraph (1) within sixty days after the 31st day of December of each year, the approved lender shall deliver to the Minister a list of all guaranteed loans administered by the lender and the amount outstanding in respect of each loan.

Sale of mortgaged property.

- 18. In any case where the power of sale contained in a mortgage securing a guaranteed loan is exercised pursuant to section 18 of the Act and the property is sold at a price equal to or in excess of the amount of principal, interest and other charges outstanding, the approved lender shall forthwith
 - (a) advise the Minister that any and all claims which the approved lender may have had under the said mortgage on premises or chattels have been fully paid and satisfied; and
 - (b) advise the Minister of the disposition of any excess proceeds from the sale.

Claim of difference between settlement and value and sale price. 19. In the event of the sale of the mortgaged property or chattels pursuant to section 18 of the Act, the approved lender shall forthwith submit a claim in the form GLTD-800 specified in the First Schedule for the difference between the sale price and settlement value of the property or chattels and the Minister shall, within sixty days of the receipt by him of such claim, pay to the approved lender the loan amount payable by him under the guaranteed loan.

Approval of disbursement of borrower's charges.

20. A borrower's charges shall be deemed to be approved if disbursed by an approved lender in accordance with the terms of the mortgage to safeguard the interest of the approved lender and the Minister, for insurance premiums for fire and other insurable risks as defined in

the Second Schedule, for insurance premiums against death during the term of the loan, for taxes and other charges levied against the property which have priority over the mortgage, and for such other purposes and in such other amounts as may be approved in writing by the Minister.

FIRST SCHEDULE

		REGULATION
GLTD-100	Borrower's Loan Proposal	3
GLTD-200	Application for Guaranteed Loan	3
GLTD-300	Request for Undertaking-to- Guarantee	3
GLTD-400	Undertaking-to-Guarantee	5
GLTD-500	Request for Guaranteed Loan Policy	11
GLTD-600	Guaranteed Loan Policy	12
GLTD-700	Quarterly Declaration of Credit Balances	17
GLTD-800	Claim Form	19

GLTD-100

BORROWER'S LOAN PROPOSAL

THE GUARANTEE OF LOANS (TOURISM DEVELOPMENT) ACT, 1998

Approved Lender:	
------------------	--

SECTION A

APPROVED TERMS AND CONDITIONS OF LOAN MONTHLY DEBT SERVICE

Principal & Interest: \$
Insurance — Life:
TOTAL MONTHLY DEBT SERVICES:\$

CH.346 – 8] GUARANTEE OF LOANS (TOURISM DEVELOPMENT)

Business Telephone No.: Key Contact Person:		Fax No:	
Business Address:		Business Mailing	g Address:
Business Structure: Sole Pri	vate Compan	Partnership nip	Co-operative
If leased — Expiry Date of	of Lease: tgage: \$ STATEMEN		nt: \$ ate:
	eted: Cu	irrent Account Saving	
BALANCE SHEET ASSETS		INCOME STATEMENT ANNUAL INCOME	
Land & Building(s)	\$ \$ \$ \$	Employment Income Spouse's Income Interest & Dividends Rental Income Child support/Alimony Other Income (Bonus) TOTAL INCOME	\$ \$ \$ \$ \$ \$
Motor Vehicles/Boats	\$ \$ \$		*

Cash: C/A, Savings Fixed Deposits Accounts Receivable	\$ \$ \$	ANNUAL EXPENSES Mortgage/Lease Payments Property Taxes Vehicle Payments Child Support/Alimony	\$ \$ \$ \$
Inventory Stocks & Bonds Other Assets	\$ \$ \$	Credit Card Payments Utility Payments Tuition/Vacation Expenses Interest Payments on	\$ \$ \$ \$
TOTAL ASSETS	\$ <u></u>	Loans Loans Other payments TOTAL EXPENSES: INCOME SURPLUS/ (DEFICIT)	\$ \$ \$ <u></u> \$ <u></u>
Credit Card Debts Otal Liabilities Overdraft Facilities Bank Loans Mortgage Loans Property Taxes Credit Card Debts Other Debts TOTAL LIABILITIES	\$ \$ \$ \$ \$ \$ \$		
NET WORTH	•		

SECTION D

LOAN REQUIREMENTS

LOAN REQUIREMENT	13			
INVESTMENT ALLOCATION	LOAN AMOUNT	BORROWER'S CONTRIBUTIONS	THIRD PARTY CONTRIBUTIONS	TOTAL
DIRECT COST				
PREMIUM PAYMENT				
CONTINGENCY (%)				
TOTAL				
PERCENT				

NOTES TO PROJECT COST:

SECURITY VALUATION

ASSETS	MARKE- T VALUE	SECURI- TY VALUE	%	USEFUL LIFE	LEGAL DES.	
	TOTAL					

* KEY :	First Mortgage: Seco	ond Mortgage: Chattel	Mortgage: Debenture
	O SECURITY:		NO
ORGANIS	SATION AND MANA	GEMENT:	
ECONOM			Foreign Exchange

SECTION E(i)

STATEMENT OF PROFIT/LOSS

	IMMEDIATE PAST YEARS			PROJECTED YEARS		
	YEAR 1	YEAR 2	YEAR 3	YEAR 1	YEAR 2	YEAR 3
INCOME						
Sales						
Cost of Sales						
Gross Profit						
EXPENSES						
Salaries & Wages						
Utilities						
Repairs/Maintenance						
Insurance (NIB/General)						
Rent/Lease						
Travel/Transportation						
Professional Fees						
Advertising						
Loan Interest						
Other		1				

IMMEDIATE PAST YEARS PROJECTED YEARS

YEAR 1 YEAR 2 YEAR 3 YEAR 1 YEAR 2 YEAR 3

Depreciation

Bad Debt/Expense

TOTAL EXPENSES

NET PROFIT (LOSS)

SECTION E(ii)

STATEMENT OF PROFIT/LOSS

	IMMEDIATE PAST YEARS		PROJECTED YEARS			
	YEAR 1	YEAR 2	YEAR 3	YEAR 1	YEAR 2	YEAR 3
CASH FLOW						
1. Operations						
Net Profit						
Depreciation						
(Increase)/Decea se in Accounts						
Receivable						
(Increase)/Decea se in Inventory						
(Increase)/Decea						
se in Accounts		- 9 1		-		
Payable						
Cash From						
Operations						
2. Financing						
Bank Loan						
Proceeds/						
Borrowings						
Loan						
Repayment						
Share Issue						
Proceeds						
Dividends						
Retention/Pay						
ment						
Cash From Financing		102				
3. Investing						
Asset						
Acquisition						
Deposits &						-
Other Assets						
Cash From Investing		1				
NET CASH FLOW						

BORROWER'S DECLARATION

I/we hereby represent, warrant and confirm that all foregoing statements are true and correct and have been made by me/us knowing you will rely thereon in considering the above mentioned application.

I/we authorise you to obtain any information you may require relative to this application form from my/our employer, if any, and from any other source to which you may apply, each source being hereby authorised by me/us to provide you with such information. I/we undertake to notify the Bank immediately of any situation which materially changes the representation of this application.

Signature:	Date:
Signature:	Date:

GLTD-200

APPLICATION FOR A GUARANTEED LOAN

THE GUARANTEE OF LOANS (TOURISM DEVELOPMENT) ACT, 1998

, , ,
Name of approved lender:
Branch Office:
Under the terms of the above Act, we hereby apply for a Guarantee in respect of a credit facility of Bahamian Dollars.
Name of Borrower:
If a Company, Registered Office:
Telephone No. of Borrower:
Address of Borrower:
P.O. Box:
1. Nature of Establishment: Partnership Association
Name of Proprietors, Partners, Directors
Nature of Business:
Date of establishment:
Is borrower a new client: YES NO
2. Particulars of Loan to be guaranteed:
(i) Purpose of Loan:

((ii) Specific project cost for which loa	ın is to be u	ısed:
	Working Capital		\$
	Building/Plant		\$
	Tools & Equipment		\$
	Legal Fees, Recording and Stamping		\$
	Insurance — Hazard		\$
	Life		\$
	Interest on Advance (UP TO ONE (1) YEAR)		\$
	Premium fee		\$
	Other related cost		\$
((iii)Terms of Loans:		
	(a) Amount of loan:\$		
	(b) Loan period: M	onthly pay	ments:
	(c) Loan amount to be guarantee		
	project cost:		
	(d) Rate of Interest to be charged		
	not exceeding ten years:		%
_	exceeding ten years:		
	Borrower's other existing indebtednes		
	Monthly commitments: \$		
	Security Nature and value of security obtained:		
1	Nature and varie of security obtained.		
5. <i>I</i>	Approved Lender's comments, if any:		
	UNDERSTAND THAT THE TE		
	NS OF THE GUARANTEE OF	LUANS (TOURISM S ISSUED
	VELOPMENT) ACT AND INSTE REUNDER BY THE MINISTER FE		
	LL BE BINDING ON US AND TH		
SHA	LL BE DEEMED TO BE PART OF	THE GUA	ARANTEE.
	UNDERTAKE TO GIVE PROMPT		
	Y CHANGES MADE FROM TIME		
	MS AND CONDITIONS COVER	RING THI	E CREDIT
	CILITY.		
	norized Signature:		
Date	E		

GLTD-300

REQUEST FOR UNDERTAKING-TO-GUARANTEE

THE GUARANTEE OF LOANS (TOURISM DEVELOPMENT) ACT, 1998

Approved Len	-Guarantee No.:der's Reference:
To: Minister	
Guarantee of Loans (Small by	ısiness)
From:	,
Borrower's Name(s):	
We hereby request an Undertakin loan for the startup/expansion of pursuant to the Guarantee of I Act.	a tourism development project
The following is enclosed:	
1 copy of Borrower's Log1 copy of Application Form	nn Proposal Form GLTD-100 n GLTD-200
	Approved Lender
GLTI UNDERTAKING-T	
THE GUARANTEE OF DEVELOPMEN	
	Date:
]]	U.T.G. No.: Lender's Reference:
Borrower's Name(s):	
We hereby undertake to issulate loan to the above-mentioned borsubject to the Guarantee of Loan as well as the Guarantee of L Regulations,	s (Tourism Development) Act,
in the amount of	\$
plus premium fee	\$
TOTAL	\$

The Monthly Debt Service amortisation is as follows:	based on: Year(s)
Principal and interest at %	\$ monthly
Insurance — Life	\$ monthly
Insurance — Hazard	\$ monthly
Other	\$ monthly
TOTAL	\$ <u></u>
The Lending value of security	is:
Land	\$
Building/Plant	\$
Tool and Equipment	\$
TOTAL	\$ <u></u>
The business is to be operation date and the loan funds have Application of Loan Guarantee	al within months of this been applied as specified in the Form — GLSM-200.
	Minister responsible for Loan Guarantee Scheme
REQUEST FOR GUAR THE GUARANTEE OF LO	D-500 ANTEED LOAN POLICY ANS (TOURISM DEVELOP- ACT, 1998
To: Minister	Date:
Guarantee of Loans	
(Tourism Development)	
	Approved Lender's Reference:
_	
From:	Guarantee No.:
taking-to-Guarantee. The busine loan disbursed and particulars are	
Borrower:	
Security held:	
•	

Registration No. of Mortgage in Volume: Pages to
Approved Lender
GLTD-600
GUARANTEED LOAN POLICY
THE GUARANTEE OF LOANS (TOURISM DEVELOPMENT) ACT, 1998 The Minister responsible for Loan Guarantee Schemes (hereinafter called the Minister), pursuant to the Guarantee of Loans (Tourism Development) Act and its undertaking-to-guarantee no. dated 19 hereby guarantees (hereinafter called the approved lender) a loan made and secured as follows: Name of Borrower: Address of Borrower: Purpose of Loan Guarantee: Property Description: Guaranteed Loan No.: Amount of Loan: Interest Rate % Amount Guaranteed: Period of Guarantee: years Maturity Date 19. Title Defects if any:
NOTE: In accordance with the terms and conditions of the Fund you are asked to read carefully and take note of the following: 1. Premium: The liability to pay the premium shall be that of the APPROVED LENDER. The premium shall be payable in advance and shall be calculated at the rate of two per cent of the loan amount guaranteed.

- 2. The Rate of Interest: The maximum rate of interest which the qualified borrower may be charged under the loan guarantee programme is in the case of loans
 - not exceeding ten years the prime rate plus two per centum; and
 - exceeding ten years the prime rate plus two and one half per centum.
- 3. Extensions, Restructuring: All applications for the extension, or restructuring of loan guarantees should be received by the Minister not later than 14 days prior to the intended date of extension or restructuring, and should be accompanied by a fee of two percent of any further charges.
- 4. Obligations of the approved lender: The approved lender shall as far as possible, ensure that the loan granted under the Guarantee of Loans (Tourism Development) Act is used for the intended purpose. The approved lender shall refer to the Minister for approval of any changes in the terms and conditions of a loan guaranteed under the Guarantee of Loans (Tourism Development) Act including any changes which may affect the security of terms of repayment. The approved lender shall submit such returns or furnish such information as the Minister may require in connection with any loan guaranteed under the Guarantee of Loans (Tourism Development) Act. The approved lender shall comply with any reasonable instructions given by the Minister for the purpose of administering the Guarantee of Loans (Tourism Development) Act.
- 5. Revocation and Termination: The Minister may take such action as is deemed fit and proper, including the revocation of the guarantee, if the approved lender fails to report without delay, all cases of misrepresentation of information and misuse of funds by the borrower.
- 6. Where it is drawn to the attention of the Minister that the borrower in respect of whom a loan is guaranteed under the Guarantee of Loans (Tourism Development) Act no longer fulfils the conditions of eligibility, the Minister may terminate the guarantee after giving reasonable notice to the approved lender.
- 7. Where the liability in respect of the loan guaranteed is assigned or conveyed without the approval of the Minister, the guarantee in respect of the loan guaranteed under the Guarantee of Loans (Tourism Development) Act shall be terminated from the date of such assignment or transfer, unless the Minister makes a declaration to the contrary in writing.

8.	Special conditions (if any): The guaranteed loan extended
	to the qualified borrower is guaranteed by the Guarantee of
	Loans (Tourism Development) Act subject to the following
	conditions:

For clarification and details of any of the above-mentioned or other matters you are invited to contact the Minister at your earliest convenience.

GLTD-700

PART I QUARTERLY DECLARATION OF CREDIT BALANCES

THE GUARANTEE OF LOANS (TOURISM DEVELOPMENT) ACT, 1998

QUARTERLY DECLARATION OF CREDIT BALANCES

FOR THE QUARTER ENDING	
19	

Name of Borrower	Loan Guarantee Policy #	Maximum Limit Loan Guarantee	Balance Outstanding At End of Quarter

PART II REPORT ON BORROWERS IN ARREARS/DEFAULT

THE GUARANTEE OF LOANS (TOURISM DEVELOPMENT) ACT, 1998

REPORT ON BORROWERS IN ARREARS/DEFAULT

Name of Borrower	Loan Guarantee Policy Number	Maximum Limit of Loan Guarantee	Maturity Date	Days Past Due	Amount in Arrears	Outstandi- ng Balance	Recovery Efforts

TO:	Ministe P.O. Be Nassau	-				
		Name	e of Appro	oved Lende	er:	
		Branc	ch Office:			
		Autho	orized Sig	nature:		
		Date:				
		must be subi eptember, De		the end of	each quar	ter* (i.e.
		\mathbf{G}	LTD-800			
		CI	LAIM FO	RM		
	THE	GUARANT DEVELO	EE OF LOPMENT)	OANS (TO ACT, 199	OURISM 8	
We h	ereby dec	lare that on	(Date)	W	e issued
a not	ice of dem	and (see cop				
unot	ico or don	iana (see cop	j attachet	•,	Name of B	orrower

calling in the undermentioned loan guaranteed by the Guarantee of Loans (Tourism Development) Act. The qualified borrower is indebted to us in the amount of B\$......

DETAILS OF CLAIM

	1.	Name and address of qualified borrower:					
	2.	2. Loan guarantee number:					
	3.	Period of guarantee:					
	4.	Type of facility guaranteed:					
	5.	Initial amount guaranteed:					
	6.	Amount of loan in default:					
	7.	Known or suspected reasons for default:					
	8.	Description of security being held:					
	9.	Name(s) of other guarantors, if any:					
	10.	Amount of claim:					
		Principal					
		Interest					
		Other					
		Approved Lender					
	Authorised signature of Lender						
	Claim approved this day of						
Minister							
		Date					
		Date					

SECOND SCHEDULE (Regulation 20)

INSURABLE RISKS

- 1. Fire, lightning, thunderbolt, subterranean fire.
- 2. Explosion.
- 3. Riot, civil commotion, strikes, labour disturbances, malicious mischief or vandalism.

- 4. Aircraft and other aerial devices and/or articles dropped therefrom.
- 5. Bursting or overflowing of water tanks, apparatus or pipes (excluding damage caused thereto).
- 6. Theft.
- 7. Hurricane, cyclone, tornado or windstorm.
- 8. Earthquake and volcanic eruption.
- 9. Flood (including overflow of the sea).
- 10. Impact with any of the building by vehicles, horses or cattle not belonging to or under the control of the insured or any member of his family.